



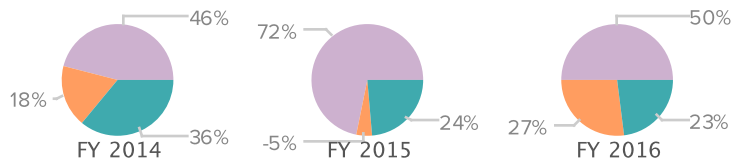
Organization Information

Organization name: Temple Theatre Foundation
 City: Saginaw Federal ID #: 208079918
 State: MI Year organization founded: 2009
 County: Saginaw County Organization type: 501(c)3 nonprofit organization
 NISP Discipline: 04 - Theatre Fiscal year end date: 12-31
 NISP Institution: 7 - Performance Facility DUNS #: 048144420
 NTEE: A65 - Theater Full-time staff: 1
 Applicant is audited or reviewed by an independent accounting firm. Paid FTEs: 16.1
 A display value of -0% signifies a value of less than +/- 0.5%

Unrestricted Activity	FY 2014	FY 2015	% Change	FY 2016	% Change
Unrestricted Operating Revenue					
Earned Program	\$465,005	\$502,067	8%	\$606,719	21%
Earned Non-program	\$496,787	\$435,533	-12%	\$300,790	-31%
Total Earned Revenue	\$961,792	\$937,600	-3%	\$907,509	-3%
Investment Revenue	\$369,044	-\$59,722	-116%	\$484,146	911%
Contributed Revenue	\$739,176	\$313,414	-58%	\$408,302	30%
Total Unrestricted Operating Revenue	\$2,070,012	\$1,191,292	-42%	\$1,799,957	51%
Less in-kind	(\$20,675)	(\$91,535)	343%	(\$95,429)	4%
Total Unrestricted Operating Revenue Less In-kind	\$2,049,337	\$1,099,757	-46%	\$1,704,528	55%
Expenses by Functional Total					
Program	\$1,640,465	\$1,367,858	-17%	\$1,246,534	-9%
Fundraising	\$53,559	\$35,171	-34%	\$6,000	-83%
General & Administrative	\$81,592	\$341,401	318%	\$347,854	2%
Total Operating Expenses	\$1,775,616	\$1,744,430	-2%	\$1,600,388	-8%
Less in-kind	(\$20,675)	(\$91,535)	343%	(\$95,429)	4%
Total Operating Expenses Less In-kind	\$1,754,941	\$1,652,895	-6%	\$1,504,959	-9%
Net Unrestricted Activity - Operating	\$294,396	-\$553,138	-288%	\$199,569	136%
Net Unrestricted Activity - Non-operating			n/a		n/a
Total Net Unrestricted Activity	\$294,396	-\$553,138	-288%	\$199,569	136%
Net Temporarily Restricted Activity	\$163,459	\$166,336	2%	-\$172,431	-204%
Net Permanently Restricted Activity	\$0	\$0	n/a	\$0	n/a
Net Total Activity	\$457,855	-\$386,802	-184%	\$27,138	107%

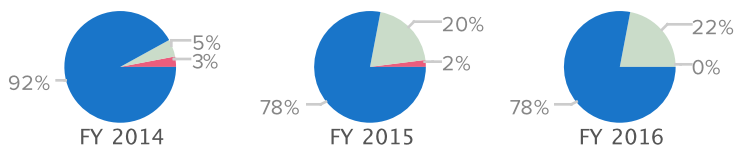
Revenue by Source

Legend: Earned (purple), Investment (orange), Contributed (teal)



Expenses by Functional Grouping

Legend: Program (blue), Fundraising (red), General & Administrative (green)



Revenue Details

	FY 2014	FY 2015	FY 2016	FY 2016	FY 2016	FY 2016
	Total	Total	Total	Unrestricted	Temporarily Restricted	Permanently Restricted
Operating Revenue						
Earned - Program						
Membership revenue			\$300	\$300		n/a
Single ticket sales	\$465,005	\$502,067	\$361,470	\$361,470		n/a
Guided or group tours			\$5,853	\$5,853		n/a
Other program revenue			\$239,096	\$239,096		n/a
Total earned - program	\$465,005	\$502,067	\$606,719	\$606,719	\$0	n/a
Earned - Non-program						
Food and concessions	\$54,736	\$55,100	\$52,946	\$52,946		n/a
Gift shop and merchandise fees	\$3,978	\$5,485	\$0	\$0		n/a
Sponsorship revenue	\$155,760	\$134,000	\$109,270	\$109,270		n/a
Space rentals	\$139,857	\$118,828	\$138,574	\$138,574		n/a
Other earned revenue	\$142,456	\$122,120	\$0	\$0		n/a
Total earned - non-program	\$496,787	\$435,533	\$300,790	\$300,790	\$0	n/a
Total earned revenue	\$961,792	\$937,600	\$907,509	\$907,509		n/a

Temple Theatre Foundation

Contributed	FY 2014	FY 2015	FY 2016	FY 2016	FY 2016	FY 2016
	Total	Total	Total	Unrestricted	Temporarily Restricted	Permanently Restricted
Trustee & board	\$0	\$0	\$13,500	\$0	\$13,500	\$0
Individual	\$691,960	\$298,265	\$36,942	\$36,942	\$0	
Foundation	\$175,000	\$0	\$80,000		\$80,000	
State government	\$15,000	\$89,950	\$0			
In-kind operating contributions	\$20,675	\$91,535	\$95,429	\$95,429	\$0	
Other contributions	\$0	\$0	\$10,000		\$10,000	
Net assets released from restriction	\$0	\$0	\$0	\$275,931	-\$275,931	\$0
Total contributed revenue	\$902,635	\$479,750	\$235,871	\$408,302	-\$172,431	\$0
Operating investment revenue	\$369,044	-\$59,722	\$484,146	\$484,146	\$0	
Total operating revenue	\$2,233,471	\$1,357,628	\$1,627,526	\$1,799,957	-\$172,431	\$0
Total operating revenue less in-kind	\$2,212,796	\$1,266,093	\$1,532,097	\$1,704,528	-\$172,431	\$0
Total non-operating revenue						
Total revenue	\$2,233,471	\$1,357,628	\$1,627,526	\$1,799,957	-\$172,431	\$0
Total revenue less in-kind	\$2,212,796	\$1,266,093	\$1,532,097	\$1,704,528	-\$172,431	\$0

Expense Details

	FY 2014 Total	FY 2015 Total	% Change	FY 2016 Total	% Change	FY 2016 Program	FY 2016 Fundraising	FY 2016 General & Administrative
Personnel expenses - Operating								
W2 employees (salaries, payroll taxes and fringe benefits)	\$354,843	\$254,226	-28%	\$486,978	92%	\$219,875	\$0	\$267,103
Independent contractors	\$0	\$0	n/a	\$9,951	n/a	\$9,951	\$0	\$0
Professional fees	\$0	\$0	n/a	\$322,501	n/a	\$322,501	\$0	
Total personnel expenses - Operating	\$354,843	\$254,226	-28%	\$819,430	222%	\$552,327	\$0	\$267,103
Non-personnel expenses - Operating								
Advertising and promotion	\$125,168	\$126,244	1%	\$110,497	-12%	\$110,497	\$0	\$0
Conferences and meetings	\$0	\$95	n/a	\$7,609	7,909%	\$7,609	\$0	\$0
Dues and subscriptions	\$1,746	\$5,663	224%	\$6,722	19%	\$6,722	\$0	\$0
Insurance	\$23,199	\$19,564	-16%	\$17,832	-9%	\$17,832	\$0	\$0
Occupancy costs	\$160,264	\$99,259	-38%	\$158,098	59%	\$158,098	\$0	\$0
Office and administration	\$131,227	\$130,011	-1%	\$51,428	-60%	\$35,238	\$0	\$16,190
Printing, postage and shipping	\$34,362	\$24,770	-28%	\$5,539	-78%	\$5,539		
Travel	\$1,570	\$522	-67%	\$11,494	2,102%	\$11,494	\$0	\$0
Productions and events costs	\$0	\$0	n/a	\$115,793	n/a	\$115,793	\$0	
Other operating expenses	\$723,745	\$864,584	19%	\$71,109	-92%	\$548	\$6,000	\$64,561
Depreciation	\$219,492	\$219,492	0%	\$224,837	2%	\$224,837	\$0	\$0
Total non-personnel expenses - Operating	\$1,420,773	\$1,490,204	5%	\$780,958	-48%	\$694,207	\$6,000	\$80,751
Total operating expenses	\$1,775,616	\$1,744,430	-2%	\$1,600,388	-8%	\$1,246,534	\$6,000	\$347,854
Non-operating personnel expenses	\$0	\$0	n/a	\$0	n/a			
Non-operating non-personnel expenses	\$0	\$0	n/a	\$0	n/a			
Total expenses	\$1,775,616	\$1,744,430	-2%	\$1,600,388	-8%	\$1,246,534	\$6,000	\$347,854
Total expenses less in-kind	\$1,754,941	\$1,652,895	-6%	\$1,504,959	-9%			
Total expenses less depreciation	\$1,556,124	\$1,524,938	-2%	\$1,375,551	-10%			
Total expenses less in-kind and depreciation	\$1,535,449	\$1,433,403	-7%	\$1,280,122	-11%			

Balance Sheet

Assets	FY 2014	FY 2015	% Change	FY 2016	% Change
Current assets					
Cash	\$287,595	\$295,712	3%	\$172,010	-42%
Receivables	\$114,660	\$251,992	120%	\$203,431	-19%
Investments	\$5,792,537	\$5,164,140	-11%	\$197,967	-96%
Prepaid expenses & other	\$21,139	\$197,421	834%	\$61,445	-69%
Total current assets	\$6,215,931	\$5,909,265	-5%	\$634,853	-89%
Non-current investments					
Fixed assets (net)	\$8,132,042	\$7,912,550	-3%	\$8,136,735	3%
Other non-current assets	\$357,162	\$549,316	54%	\$28,872	-95%
Total non-current assets	\$8,489,204	\$8,461,866	-0%	\$13,693,357	62%
Total assets	\$14,705,135	\$14,371,131	-2%	\$14,328,210	-0%
Liabilities & Net Assets					
Liabilities	FY 2014	FY 2015	% Change	FY 2016	% Change
Liabilities					
Accounts payable & other	\$40,196	\$45,151	12%	\$50,933	13%
Loans & other debt	\$0		n/a	\$0	n/a
Deferred revenue	\$153,675	\$201,518	31%	\$125,677	-38%
Total current liabilities	\$193,871	\$246,669	27%	\$176,610	-28%
Non-current liabilities	\$0	\$0	n/a	\$0	n/a
Total liabilities	\$193,871	\$246,669	27%	\$176,610	-28%
Net assets					
Unrestricted	\$14,185,708	\$13,632,570	-4%	\$13,832,139	1%
Temporarily restricted	\$325,556	\$491,892	51%	\$319,461	-35%
Permanently restricted			n/a		n/a
Total net assets	\$14,511,264	\$14,124,462	-3%	\$14,151,600	0%
Total liabilities & net assets	\$14,705,135	\$14,371,131	-2%	\$14,328,210	-0%

Balance Sheet Metrics

	FY 2014	FY 2015	FY 2016
Months of Operating Cash -- Unrestricted	2	2	1
Total working capital -- Unrestricted	\$6,022,060	\$5,662,596	\$185,931
Current Ratio	32.06	23.96	3.59
Debt Service Impact	0%		0%
Unrestricted Net Assets Net of Property, Plant and Equipment	\$6,053,666	\$5,720,020	\$5,695,404
Operating Margin	22%	-32%	2%
Depreciation as a % of Fixed Assets	11%	13%	n/a
Leverage Ratio	0%	0%	

Months of Operating Cash -- Unrestricted represents the number of months an organization can operate at current average monthly expense levels with existing unrestricted cash and cash equivalents. $Cash + Cash\ Equivalents / (Total\ Expense / 12)$. The ratio is calculated using unrestricted numbers only.

Total working capital -- Unrestricted consists of the resources available for operations, and in this report is calculated as unrestricted current assets minus unrestricted current liabilities. This is a conservative calculation of working capital and may differ from your internal calculations. Adequate working capital provides financial strength and flexibility to your organization, the ability to meet obligations as they come due, and the ability to take more risks, knowing there is a cushion to fall back on.

Current Ratio (Current Assets divided by Current Liabilities) determines the organization's ability to pay current debt using current assets. The higher the ratio, the more capable the organization is of paying its obligations. The ratio is calculated using unrestricted numbers only.

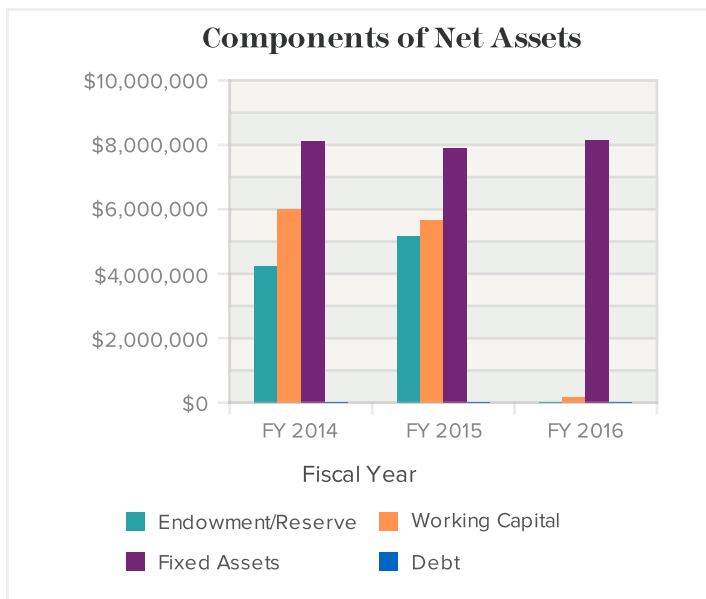
Debt Service Impact (Total Debt Service including principal and interest divided by Total Expense) calculates the % of an organization's total expenses applied to the total debt-service burden, e.g. a mortgage). This measure can help understand the portion of the book value of an organization's fixed assets that they truly own free and clear of related obligations and depreciated value. It is calculated as $Unrestricted\ Net\ Assets - (Net\ Fixed\ Assets - Mortgage\ Debt)$.

Unrestricted Net Assets Net of Property, Plant and Equipment (Unrestricted Net Assets - (Net Fixed Assets - Mortgage Debt)) shows what the organization's unrestricted net assets would be if they did not own any property, or have any debts associated with that property. Because this calculation is based on unrestricted values for net assets and fixed assets, if an organization fills out a single column balance sheet and does not separate fixed assets into restricted and unrestricted categories, this value will be blank.

Operating Margin (Change in Net Assets divided by Total Unrestricted Operating Revenue) is a measurement of the organizations efficiency in operating, highlighting the amount of an organization's surplus or deficit.

Depreciation as a % of Fixed Assets indicates the potential need for replacement or repair of fixed assets (such as buildings, furniture, office equipment, sets and props); especially significant for organizations that own a building or carry a long-term lease.

Leverage Ratio (Long Term Debt divided by Total Unrestricted and Temporarily Restricted Assets) is a measurement of a company's efficiency in operating.



Attendance

In-person Participation	FY 2014	FY 2015	% Change	FY 2016	% Change
In-person participation - paid	10,000	37,000	270%	59,100	60%
In-person participation - free	250	1,800	620%	10,060	459%
Total in-person participation	10,250	38,800	279%	69,160	78%

Types of In-person Attendance	FY 2014	FY 2015	% Change	FY 2016	% Change
Performance tickets			n/a	60,000	n/a
Guided tours participants			n/a	110	n/a
Field trip participants			n/a	9,050	n/a
Total in-person participation	10,250	38,800	279%	69,160	78%

Attendance Ages	FY 2014	FY 2015	% Change	FY 2016	% Change
Children (18 and under)	1,500	15,000	900%	10,000	-33%
Seniors			n/a	35,500	n/a
Adults			n/a	23,660	n/a

Other Participation	FY 2014	FY 2015	% Change	FY 2016	% Change
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Staffing

Staff & Non-Staff Statistics	FY 2014	FY 2015	% Change	FY 2016	% Change
Full-time permanent employees	7	3	-57%	1	-67%
Part-time permanent employees	15	13	-13%	5	-62%
Part-time permanent employees - FTEs	14	4.5	-68%	2.6	-42%
Part-time seasonal employees			n/a	25	n/a
Part-time seasonal employees - FTEs			n/a	12.5	n/a
Number of part-time or one-time volunteers	25	6	-76%	2	-67%
Part-time or one-time volunteers - FTEs	6	0.5	-92%	0.02	-96%
Independent contractors	0	0	n/a	1	n/a
Number of interns and apprentices	0	0	n/a	3	n/a

Artistic Staff & Non-Staff Statistics	FY 2014	FY 2015	% Change	FY 2016	% Change
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This organization has not provided data on artistic staff. This may be because the organization does not hire artistic staff or the organization's annual expenses are under \$50,000, and they are therefore only required to complete the short form of the DataArts Survey.

Program Activity

	FY 2014	FY 2015	% Change	FY 2016	% Change
Distinct productions	0	0	n/a	50	n/a
Total performances	0	0	n/a	50	n/a
Distinct screenings	12	12	0%		-100%
Total screenings	12	12	0%		-100%
Distinct guided tours			n/a	1	n/a
Total guided tour occurrences			n/a	14	n/a
Distinct field trips			n/a	4	n/a
Field trip occurrences			n/a	4	n/a
Pieces of equipment provided for rental			n/a	3	n/a